



**KENTUCKY STATE
UNIVERSITY**

REAL ESTATE (RES) INACTIVE

RES 101: Principles of Real Estate

Introduction to areas of real estate as a professional field, including brokerage, agreements of sales, deeds, financing of real estate, mortgages, judgments, valuation appraisals and license law.

Credit Hours: 3

Contact Hours: 3

RES 102: Real Estate Marketing

This course prepares students to market real property by teaching them the proper way to advertise property, to prospect for new clients, to show property, to negotiate contracts, and to close the transaction. Federal and state laws relating to real estate advertising and fair housing will be included.

Credit Hours: 3

Contact Hours: 3

RES 104: Real Estate Law

Equips students with an understanding of legal principles governing real estate transactions with attention to sales, contracts, deeds, mortgages, title insurance, taxes, community property, and homestead law.

Credit Hours: 3

Contact Hours: 3

RES 201: Real Estate Valuation

Introduction to the real estate market, including land values, construction costs, residential and commercial appraisals, and transactions of rental income into present value.

Credit Hours: 3

Contact Hours: 3

RES 202: Residential Construction

Introductory course in design and construction of single family residences. Topics include site orientation, architectural styles, structural styles, interior planning, and construction methods and materials.

Credit Hours: 3

Contact Hours: 3